

Sales Manager

A. Website Careers Page Template

Sales Manager

<Company Name> | <Location>

At <Company Name>, we help customers solve critical facility, cleaning, packaging, and supply challenges with dependable service, strong product knowledge, and real partnership. We are looking for a **Sales Manager** to lead, coach, and grow a high-performing sales team.

This role is responsible for driving revenue, improving sales accountability, strengthening customer relationships, and helping the team win in a competitive market. The right person knows how to build momentum, coach performance, and turn strategy into consistent execution.

The role rewards individuals who can drive accountability, coach performance, and keep a sales team focused on consistent growth without losing momentum or discipline.

What you'll do

- Lead and coach the outside sales team
- Drive sales growth, accountability, and pipeline activity
- Strengthen customer retention and new business development
- Support pricing, territory planning, and sales strategy
- Partner with leadership on goals, forecasts, and performance improvement

What we're looking for

- Experience leading B2B sales teams
- Strong coaching, accountability, and communication skills
- Ability to drive activity, performance, and follow-through
- Jan-San, distribution, industrial, packaging, or related industry experience preferred

Why join <Company Name>?

<Insert culture statement about family ownership, growth, market reputation, long-term customer relationships, employee tenure, local decision-making, or mission.>

<Insert benefits/highlights such as vehicle allowance, commission plan, health insurance, 401(k), PTO, advancement opportunity.>

B. LinkedIn Template

Sales Manager | <Company Name> | <Location>

<Company Name> is hiring a **Sales Manager** to lead and develop our sales team, drive growth, and strengthen customer relationships in the Jan-San and facility supply space.

This is a great fit for a leader who knows how to:

- coach salespeople to higher performance
- build accountability and momentum
- drive both retention and new business growth
- turn goals into measurable execution

You'll lead a team, support territory and pipeline strategy, and work closely with leadership to keep performance moving in the right direction.

If you are someone who is competitive, organized, people-savvy, and strong at coaching others without losing focus on results, we want to hear from you.

<Insert brief company culture statement here.>

<Insert benefits or differentiators here.>

C. Indeed Template

Sales Manager
<Company Name>
<Location>

<Company Name> is seeking an experienced **Sales Manager** to lead our B2B sales team and help drive profitable growth.

This position is responsible for coaching and developing sales representatives, improving accountability, supporting business development, and helping the company grow market share in a competitive environment.

Responsibilities

- Lead and coach the sales team
- Monitor performance, pipeline activity, and customer growth
- Support new business development and account retention
- Help improve sales process, accountability, and execution
- Partner with leadership on strategy and forecasting

Qualifications

- Experience in sales leadership
- Strong communication and coaching ability
- Proven ability to drive results and accountability
- Industry experience in Jan-San, distribution, industrial supply, or related field preferred

<Insert pay structure, benefits, travel expectations, and schedule here.>