

Outside Sales Representative

A. Website Careers Page Template

Outside Sales Representative

<Company Name> | <Territory/Location>

<Company Name> is looking for a driven **Outside Sales Representative** to grow business, strengthen customer relationships, and help our customers find the right solutions for their facility and supply needs.

This role is ideal for someone who enjoys building relationships, solving problems, and creating new opportunities in the field. You will manage existing accounts, pursue new business, and represent the company with professionalism and energy.

The role rewards individuals who can build trust quickly, stay self-directed in the field, and turn customer needs into profitable long-term relationships.

What you'll do

- Grow sales within an assigned territory
- Prospect and win new business
- Build strong customer relationships
- Recommend solutions that fit customer needs
- Manage follow-up, service issues, and account development

What we're looking for

- B2B sales experience preferred
- Strong communication and relationship-building skills
- Self-motivated and organized
- Comfortable working independently in the field

<Insert culture statement and why customers choose your company.> <Insert compensation, commission, vehicle support, benefits, and advancement opportunity.>

B. LinkedIn Template

Outside Sales Representative | <Company Name> | <Territory>

We're hiring an **Outside Sales Representative** to help <Company Name> grow in the Jan-San and facility supply market.

This role is for someone who loves the hunt, values relationships, and knows how to turn customer needs into practical solutions.

You'll be responsible for:

- new business development
- account growth
- customer retention
- territory management
- representing the company in the field

If you are a motivated, resilient seller who can open doors, build trust, and follow through, we want to hear from you.

<Insert short company culture line.> <Insert earnings potential or benefits.>

C. Indeed Template

Outside Sales Representative

<Company Name>

<Location/Territory>

<Company Name> is seeking an **Outside Sales Representative** to develop new business and grow customer accounts in an assigned territory.

This role requires strong communication, organization, and follow-through. The ideal candidate is self-motivated, customer-focused, and comfortable spending significant time in the field.

Responsibilities

- Prospect for new business
- Maintain and grow customer accounts
- Present products and solutions to customers
- Manage territory activity and follow-up
- Work with internal teams to support customer needs

Qualifications

- Sales experience preferred
- Strong relationship-building skills
- Ability to work independently
- Industry experience is a plus

<Insert compensation plan, mileage/vehicle details, benefits, and schedule.>